



IF YOU CAN'T RUN WITH THE BIG DOGS, STAY ON THE PORCH.

- Anonymous

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HONDA

PERSONA

Jeremy Davis • "Wanna Be Biker"

Seeking Information About Honda Street Motorcycles



Age: 40
Career: Physical Therapist
Institution: Kaiser Permanente
Annual Income: \$80,500
Marital Status: Divorced

Family Status: 3 children (1 girl (15), 2 boys (12 &10))

Location: Colorado Springs, Colorado

Behaviors

One Brand 🔘	0		0000	0 0	0	Many Brands
One Channel	0	• 0 0	ERENT MAKES O O O A VS OTHERS			Many Channels
Low 🔾	0	0 0 0		0 0	0	High
One Hear			O O O			Many Heore
Offe Osei			FLUENCE			Marry Osers

Scenarios

Jeremy has wanted to have his own motorcycle since he was a teenager. He enjoyed driving his best friend's bike when they were in high school. Jeremy got married and had his first child while he was in college. Due to the obligations of his new family, he was unable to buy a motorcycle. He now can provide for his family with some discretionary income left over. Jeremy is divorced and his wife has primary custody of his children. With his extra income and additional time, he is able to afford a motorcycle and has the time to go for rides. But for his kids' sake, Jeremy wants to make sure that he stays safe. His friend's bike was a Honda, so he has a good opinion of Honda motorcycles. He wants do research online before going to a dealership.

"I'll never forget the freedom I felt when I drove Hector's Honda! I can finally fulfill my dream to own my own bike. I can't wait to hit the road!"

Objectives

- I want to find what kind of street bikes Honda has available now. I need some details about each type to help me understand which one is the best for my needs.
- I would like to find information about the safety of the bikes and how to drive defensively.
- I want to have the support of a motorcycle riders club.

Process, Frustrations and Pain Points

- Starting with the STREET bikes page for the Honda Powersports website (http://powersports.honda.com/street.aspx), I was not sure which types of street bikes were available.
- I would like to see a quick video that would get me pumped up for my buying experience, and give me a taste of what is available.
- It takes too long to find the information about the different types of bikes, and then there are not enough details.
- I need help selecting the right bike. The site seems to be set up for someone who already know what they want.
- The riders training information is not easy to find.
- I could not find any information about a Honda Riders club.

DESIGN BRIEF: The Overview



Website Modification Design Brief

URL: http://powersports.honda.com/street.aspx

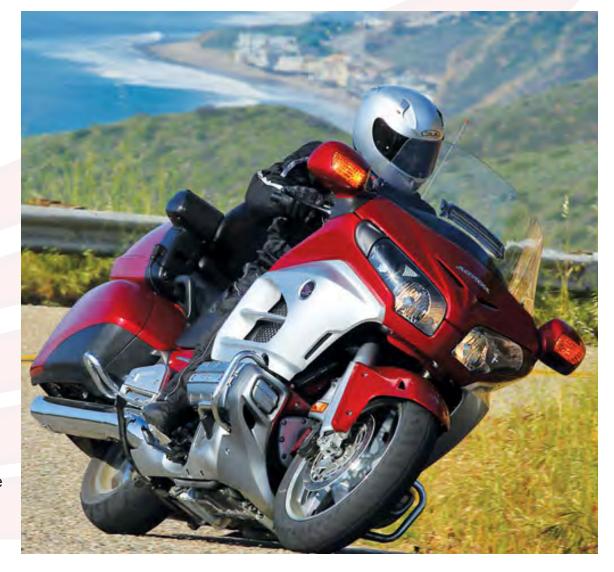
Vision

Honda street bikes are among the most reliabe, well-designed, fun and beautiful motorcycles on the market today. We will send a strong message to motorcycle enthusiasts that Honda is the way to go!

The target audience now includes a range of types of riders and owners, from the seasoned veteran to the first-timer. Loyal customers and potential clients—like Jeremy—will find the **Honda Street Bike** website very engaging and educational.

Honda has built a reputation of quality, value, innovation and performance. Honda's mission empahsizes safety, technology and the environment. The website updates will support these goals.

With our assistance, users will find exactly what they need—the right bike, maintenance and driving education, and riders club opportunites. Then they will become loyal Honda customers!

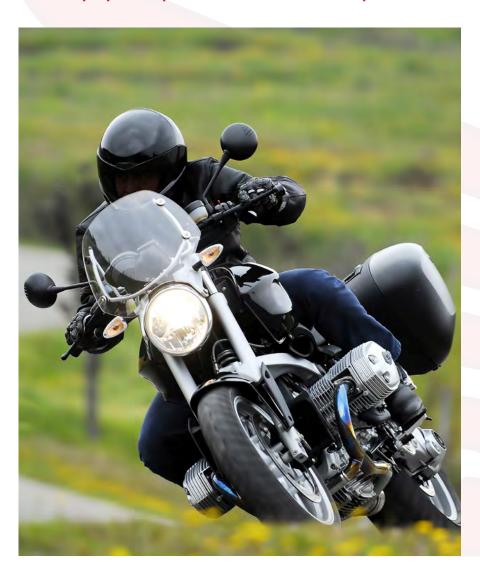




DESIGN BRIEF: The Overview

Website Modification Design Brief

URL: http://powersports.honda.com/street.aspx



Design Problem

Changes in the motorcycle market have created a need for manufacturers to assist potential customers in many ways. The Honda Street bike product line is continually growing and improving. And there is also an increasing number of inexperienced motorcycle owners. In testing users of the website we found that they face challenges when they seek information about the types of street bikes that are available. They require easily-accessible and thorough information to assist them in making an informed purchase decision. They also need safety information and community support. Users also desire an exciting and motivating search experience.

Project Summary

We will redesign portions of the current website to improve accessibility and interactivity, and to add information.

Key features:

- Add engaging graphics that emphasize the excitement of driving a Honda motorcycle, while highlighting the available information.
- Add interactive links to desired bike type information.
- Improve bike type pages.
- Add information to individual bike pages.
- Add safety information, with easy and obvious links.
- Add easy access to rider community information.

DESIGN BRIEF: The Challenge



Website Modification Design Brief

Expected Result

The changes will result in an exciting and easily navigable site. The user who is looking for information about bike types, safety and rider community will quickly find the information they are looking for, via interactive



and interesting links. The navigation options will lead to thorough and well-organized data, to the reduce the level of user frustration. The best of the current site will remain intact, and the character and culture of the site will continue to reflect the safety, quality and freedom of Honda street motorcycles.

Business Objectives

Based on our research, the goals for this redesign—which are aligned with the company goals—are attainable. It will increase awareness of the Honda street bike line, present Honda as a source for rider assistance, and significantly increase the number of US-based purchases by first time buyers—by the end of 2016. The extraordinary user-assistance available on the website will help to differentiate and elevate Honda from its competitiors.

Research

Primary and secondary research was collected to determine the demographics and psychographics of the **target market**:

- Gender: Male and Female
- Adult Age Range: 30-50
- Household income: \$55,000-\$250,000
- Location: US cities with population over 500,000
- Lifestyle: Enjoy exciting activities, driving fast and/or long distances, care about the environment, politically moderate, technically savvy, family/community-oriented.

A **Persona** was created based on a user looking for information about the type/ style of motorcycle to fit his needs and taste. This archetype is based on user surveys and live observation of users seeking similar information on the website. See the *Persona* section of this document for details.





DESIGN BRIEF: The Challenge

Website Modification Design Brief

Constraints

 Schedule: The website must be completed by October 31, 2014. High-level schedule*:

Week 1: Meet with client for preliminary presentation and delivery of initial documents.

Week 2: Develop design principles, Site Map

Week 4: Create motion graphic video

Week 5: Wire frames

Week 6: Landing page draft

Week 8: Other web page drafts

Week 10: Complete website modifications

* See the Requirements section for a detailed schedule.

- Resources: Photos are being provided by third-party. Final
 photos will not all be available before initial draft. Content
 for information pages about bike types is being provided by
 Honda staff in multiple departments and locations. Current
 models can change, as well their detailed information.
- Communication: Design process requires timely communication between the design staff, Honda staff and third party individuals. Design reviews are required.
- Measurement: Results will not be available for several months (and/or years) after the completion of the project.
- Reuse: Schedule is effected by the amount of existing content and code that can be reused.

Design Themes

- Interactivity: Current trends call for the use of interactive patterns and videos to capture the attention of users.
 Obvious and interest-generating "buttons" must be used to highlight links to desired information.
- Additional Information: Information must be intuitively grouped into the categories of: bike types, safe driving and rider community. Information pages added where necessary.

See the individual *Design Theme* sections for details.

Client Interaction

Prior to commencement of the project, the client is to sign-off on the initial *Design Brief, Persona, budget* and *proposed schedule*. The client provides any new content required, such as written copy, articles, images and videos. The client is expected to provide timely feedback to deliverables, as to maintain progress toward the design goals. If changes are requested after a deliverable has been reviewed and approved, the client must complete a Change Order request form. The schedule and budget is subject to change.

DESIGN BRIEF: The Plan



Website Modification Design Brief

Site Map

A site map diagram—showing the site topics and relationships—will be provided for review within the first *two* weeks of the commencement of the project.

Wireframes

Wireframe diagrams—showing a high-level view of each web page—will be provided for review within the first *four weeks* of the commencement of the project.

Draft Reviews

A first draft of the motion graphic will be delivered on *week* four. A first draft of the **Street** bike **landing** page—showing the primary features of the new site—will be provided for review on *week five* of the commencement of the project. Subsequent pages created and provided for review as a group, following the sign-off of the landing page.

Usability Testing

During the process of page creation, and after the site is complete, usability tests will be conducted. Any necessary changes are made if testing proves a need.

Addressing Design Themes

Although some of the work for each of the two main design themes will overlap, the majority of the tasks will take place in the following order:

- Interactive Graphics
- Organization and Additional Information
 See the individual Design Theme sections for details.



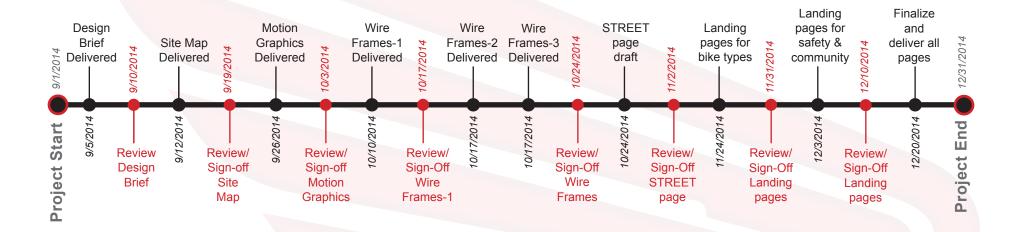


DESIGN BRIEF: The Plan

Website Modification Design Brief

Timeline

- Designer
- Client



Budget

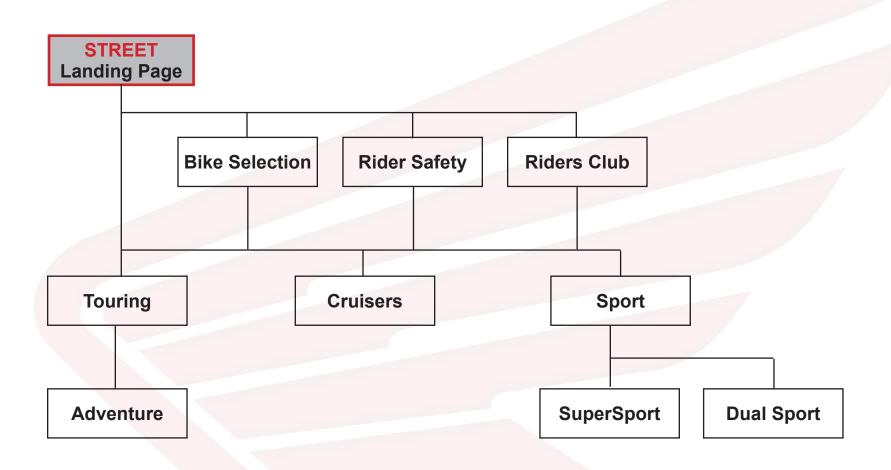
For services rendered, as described in this design brief and the legal contract—including a warranty for all work—the agreed upon compensation of \$50,000 is due in two payments: \$5,000 due at start of project, and the remaining balance is due upon completion.

SITE MAP



Website Modification Design Brief

Current Site Modifications and Additions

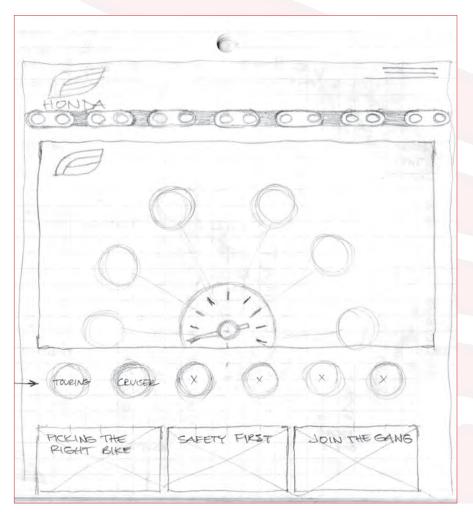




CONCEPTS: Landing Pages

Website Modification Design Brief

Concept Sketches for Website



BIKE-TYPE/CATEGORY HONDA PAGE HEADER HERO SHOT (BKE) EVERYTHING YOU EVER CURPENT MODELS WANTED TO KNOW ABOUT < TOURINGS BIKES

STREET BIKES - Landing Page

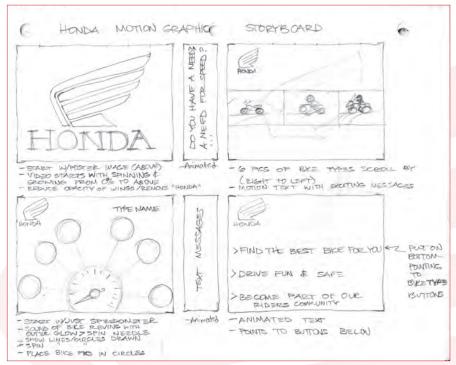
STREET BIKES - Individual Bike Type Page

CONCEPTS: Video Storyboard

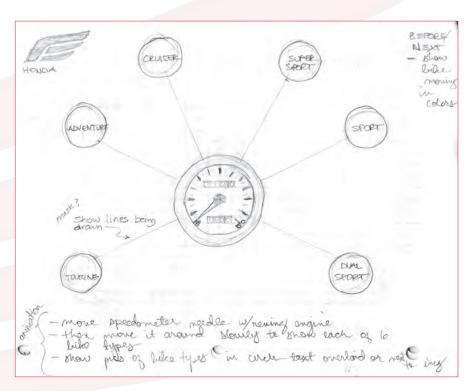


Website Modification Design Brief

Concept Sketches for Motion Graphic Video



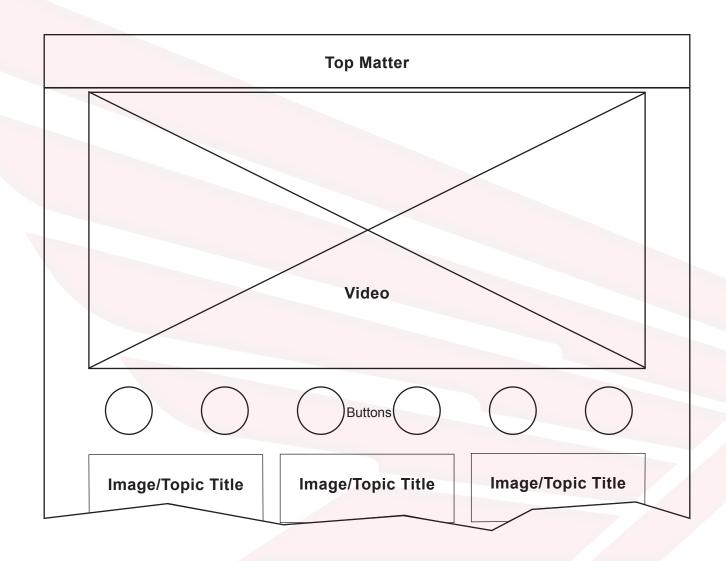
Primary Scenes with Notes



Speedometer Animation Description

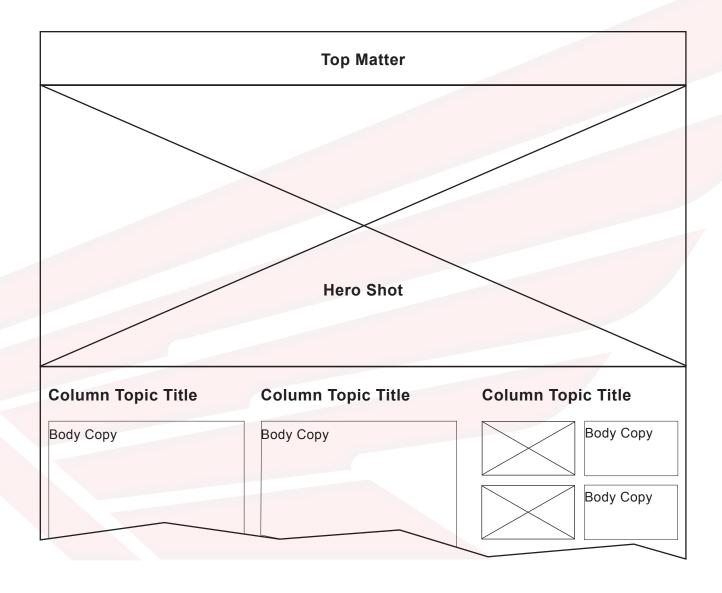


WIREFRAME: STREET BIKE Landing Page



WIREFRAME: BIKE TYPE Landing Page







DESIGN BRIEF: Design Theme [Curb Appeal]

Website Modification Design Brief

Primary Principles

- Add a motion graphic video with exciting images, animation and sound.
- Add interesting interactive buttons/links to different bike category pages. (Fig.1).

Secondary Principles

- Integrate message in video with buttons for different bike types. Video will point to area of screen where buttons are located.
- Links will point to newly modified page per bike type with more details than current site.
- Section will be added to new Street Bike landing page that gives tips about how to select the right motorcycle.

Design Tasks

- Design and implement AfterEffects (converted to QuickTime video file) interactive motion graphic video.
- Design new/different primary buttons/links (below video image) using consistent images of different bike types.
- Make layout design changes to facilitate additional information.
- Create site map to demonstrate full site navigation.

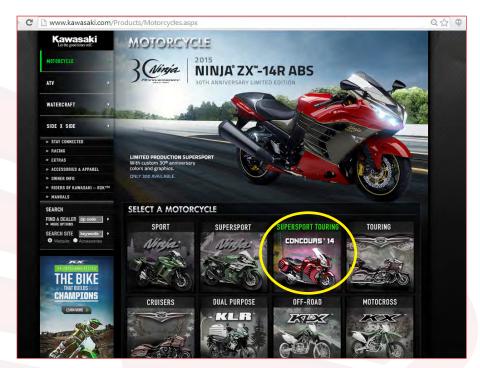
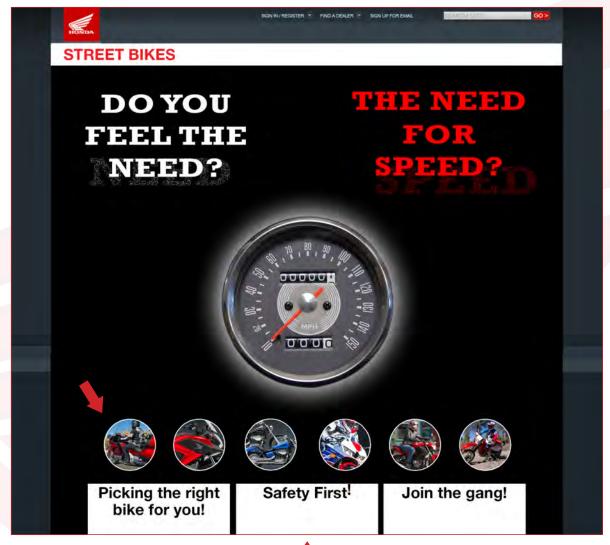


Fig. 1. Example of good interactive buttons/links.









HONDA

COMPETITIVE REVIEW

Website Modification Design Brief

OBJECTIVES

- Determine how competitors solved similar problems
- Evaluate current plan for features compared to competitors

CRITERIA

- 1. Analyze competitor websites and view their solutions
 - How is an initial search for bike type information from the Street Bike page accomplished?
 - What is the location and categorization of bike type information?
 - Can bike categories be easily found for all currently available models?
- 2. Analyze competitor usage of proposed features
 - How do they keep website navigation consistent across all pages?
 - How do they organize their bike type information?
 - Do they keep the style consistent across the entire website?
 - Do they have pages dedicated to selection of a bike, riding safety and/or riding communities?

See the *CRITERIA REVIEW* section for answers to the above questions.

COMPETITOR PROFILES

Harley-Davidson: http://www.harley-davidson.com/en_US/ Motorcycles/motorcycles.html

- Official website for Harley Motorcycles
- Well-organized, consistent and user-friendly
- Contains easily accessible information about learning to ride and joining a riders community
- Attractive main landing page, but no motion graphic video

Suzuki Motorcycles: http://www.suzukicycles.com/

- Official website for Suzuki Motorcycles
- · Well-organized, but poor aesthetic
- Contains no detailed information about bike types, safety or riders clubs.

Kawasaki Motorcycles: http://www.kawasaki.com/ Products/Motorcycles.aspx

- Official website for Kawasaki Motorcycles
- Well-organized, consistent and user-friendly
- Attractive main landing page, but no motion graphic video
- Useful and interesting links to different bike types

USER COMPARISON

These competitors were chosen for review because they have a very similar user-base as Honda Motorcycles. They each address the issue of providing bike and rider information.

COMPETITIVE REVIEW



Website Modification Design Brief

COMPETITOR COMPARISON

This chart gives a high-level indicator for each competitor for 6 issues related to this study. **Ratings:** 1 star (*) = very *low* user efficiency, 5 stars (*) = very *high* user efficiency.

	Kawasaki	Suzuki	Harley-Davidson	Honda	
	Kawasaki Let the good times roll:	SUZUKI	HARLEY-DAVIDSON	HONDA	
Main landing page aesthetics	***	***	****	***	
Level of interactive patterns/videos	***	**	***	**	
Navigation to bike category details	***	**	***	***	
Level of detail about bike categories	**	**	**	***	
Rider safety information	***	*	***	**	
Riders club information	***	*	***	**	

HONDA

COMPETITIVE REVIEW

Website Modification Design Brief

CONCLUSION

The three company websites that were chosen for this review are close enough in nature and target market for a useful study. They address many of the same needs as the Honda Motorcycle website, and they have the same overall goals. Therefore, the results of the comparisons yielded viable redesign recommendations.

Lessons Learned:

- 1. Analysis of competitor website solutions
- The Harley-Davidson site does an excellent job of providing easily accessible information about rider safety and rider community.
- The Suzuki site compares poorly to the competitor sites, primarily because the aesthetic and navigation choices are not intuitive and spread across multiple pages.
 - ◆ Redesign recommendation: A combination of the look and feel of the Harley and Kawasaki sites, with additional and accessible information, along with added motion graphics.
- 2. Analysis of competitor usage of proposed features (interactive patterns, video and detailed information)
- The Kawasaki site has the most user-friendly landing page menu, with organized information and interesting graphic links.

- The Harley and Suzuki sites put all their bike type information on a single, overwhelming page.
 - Redesign recommendation: A similar organization and interactive graphics as the Kawasaki site with added graphics.
- 3. Analysis of competitor information provided
- The Harley site has the most esily accessible information, but the Kawasaki site has the most well-written and organized infromation.
 - ◆ Redesign recommendation: Use the accessibility approach similar to Harley, but add links directly to the bike type pages. And provide thorough, userfreindly content, as the Kawasaki site, with added graphics.

